

## Ad Copy

**President and Chief Executive Officer**

**Greater Sudbury Chamber of Commerce**

**February 2024**

## The Organization

The Greater Sudbury Chamber of Commerce is a prominent business organization dedicated to supporting and advocating for the local business community. With a strong membership base and influential partnerships, the Chamber plays a vital role in promoting economic growth and development in the region. The Greater Sudbury Chamber of Commerce is seeking a highly skilled and motivated President and Chief Executive Officer (CEO) to join their team.

## The Opportunity

As the President and CEO of the Greater Sudbury Chamber of Commerce, you will lead and shape the future of one of the most influential business organizations in the region. Reporting to the Board of Directors, you will drive the overall strategic direction and success of the Chamber. This role will make a significant impact on the business community in the Greater Sudbury area, supporting the growth and development of local businesses.

## Mandate

As the President and CEO, you will have the autonomy to define and implement long-term goals, policies, and procedures that align with the Chamber's mission and vision. You will provide visionary leadership, ensuring the Chamber continues its strong advocacy for businesses in the region. This includes lobbying for favorable business policies, creating value for Chamber members, and influencing public opinion.

In this role, you will collaborate with a dedicated and talented team, as well as engage with leaders in the business community, government, and other organizations. You will build strong relationships and represent the Greater Sudbury Chamber of Commerce locally, provincially, and nationally. By leveraging your leadership skills and business acumen, you will contribute to the continued growth and success of the Chamber and the business community in Greater Sudbury.

This is an exciting opportunity for an experienced senior executive to lead a dynamic organization and make a meaningful impact on the business landscape in Greater Sudbury.

## Key Accountabilities

- Strategic Leadership and Planning
- Operational Management
- Financial Management
- Business Partner, Government & Stakeholder Relations
- Communication and Reporting to the Board of Directors
- Asset Protection & Controls
- Executive Succession Planning

## Candidate Profile

### Education:

- An undergraduate degree or significant equivalent business leadership experience.
- A postgraduate degree, such as a Master's degree or MBA, would be considered an asset.

### Experience:

- A minimum of 10 years of executive leadership experience in general management and client-facing roles. Experience working within the public or not for profit sector would be an asset.
- A minimum of 10 years of experience in people leadership roles.
- Participation on a Board of Directors or reporting to a Board.
- Advocacy to develop and influence government policy.
- Policy governance, controls and reporting.
- Strong financial management skills.
- Knowledge of Human Resources management best practices.
- Event planning, coordination, and execution.
- Public relations, marketing and sales experience.

### Competencies and Attributes:

- Excellent communication and interpersonal skills, with the ability to effectively convey ideas, build relationships, and collaborate with business partners.
- High emotional intelligence, demonstrating self-awareness, empathy, and effective relationship and conflict management.
- Effective leadership skills, with the ability to manage multiple teams, set performance goals, ensuring successful execution of ideas and projects.
- Strong motivational skills, championing the organization's mission, vision, values, and strategic goals, and fostering a culture of accountability and achievement.
- Strong analytical and problem-solving skills, with the ability to define performance objectives, measures, targets, and benchmarks, and conduct root cause analysis.
- In-depth understanding of budget preparation, resource allocation, and meeting financial targets.
- Core capabilities in steering strategic direction, driving results, championing culture and core values, and communicating with influence.

## How to Apply

Please send your resume in Word or PDF format to: **HRCCCanada.GBS.TorontoES@ajg.com**. Copy and paste the following job title and code and place it in the subject line of your email so we can identify the job and confirm receipt of your application: **AWRR-868112– Chief Executive Officer – Sudbury Chamber of Commerce - ON**